Financial & Business Solutions (FABS) Brochure

General Services Administration Federal Supply Service

Authorized GSA FSS Price List

Contract No. GS-23F-0193P Contract Period:
25 Mar 10 – 24 Mar 14 (Plus 2 -Year Options)
Industrial Group 520
Special Item Numbers (SIN) 520-1,520-11, 520-12, 520-13

Quantech Services, Inc.
91 Hartwell Avenue, 3rd Floor
Lexington, MA 02421
(781) 271-9757; fax (781) 372-3230

www.quantechserv.com

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage, an internet menu-driven database system. The internet address for GSA Advantage is: http://www.gsa.gov

About Quantech Services, Inc…

Quantech Services, Inc. is a dynamic small business specializing in providing a broad range of high quality consulting products and services in the areas of Program Management, Engineering Services, Cost and Financial Management to Government and commercial clients.

Quantech is:

- 100% Committed to Customer Satisfaction
- Reactive to Changes in Technology and New Business Trends
- Business Process Improvements at the Forefront of Products Delivered
- Determined to Bring the Best Value Service to Our Clients
  - Known for its Highly Skilled Team of Motivated and Educated Professionals
  - Proficient at Applying the Right Resource "Mix" to Produce Quality, Timely and Cost-Effective Results
  - Committed to Honesty and Integrity

Customer information...

Today, our products and services help numerous customers throughout the U.S. achieve success. A sampling of our rapidly growing list of clients include the Air Force Office of Scientific Research (AFOSR), Federal Aviation Administration (FAA), Volpe National Transportation System Center (VNTSC), Air Force Electronic Systems Center (ESC), MIT Lincoln Laboratory, Naval Air Systems Command (NAVAIR), Air Combat Command (ACC), Space and Missile Systems Command (SMC) and Department of Education.

We are highly responsive and will provide the best talent in the industry to support your projects!

FABS

FABS is short for Financial and Business Solutions. It is a competitively-awarded Federal Supply Service Multiple Award Schedule contract. The purpose of the contract is to provide authorized schedule users with access to carefully qualified contractors who can assist them with all their professional financial and business management needs.

Specific data…

Awarded Special Item Numbers:
SIN 520-1 Program Financial Advisor Services
SIN 520-11 Accounting
SIN 520-12 Budgeting
SIN 520-13 Complementary Financial Management Services

Maximum Order: $1,000,000
(unless negotiated otherwise)

Minimum Order: $300

Statistical Data for Government Ordering
DUNS: 057644887
TIN: 04-3455205
CAGE Code: 1KKR5

Geographic Coverage: Domestic and Overseas
Quantech Services, Inc. Offices:
Lexington, MA, Washington, D.C. Dayton, OH Los Angeles, CA, Huntsville, AL, Albuquerque, NM

Payment Terms: "Net 30"
Government Charge Card: Accepted
Payment Address:
Quantech Services, Inc.
91 Hartwell Avenue, 3rd Floor
Lexington, MA 02421

FABS Statement of Work…

Under the FABS schedule, Quantech Services, Inc. may provide federal agencies with a wide variety of complementary financial management and business services, including assessment and improvement of financial management systems, financial reporting and analysis, strategic financial planning, financial policy formulation and development. Other activities may include implementing performance measures, conducting special cost studies, performing actuarial services, performing economic and regulatory analysis, assisting with financial quality assurance efforts and performing benchmarking.

Quantech's Core Capabilities…

- **Financial Management Services**

Quantech's personnel are recognized leaders in financial management services with unsurpassed experience in appropriation law, budget formulation, financial analysis, budget execution and tracking, contract reconciliation and closeouts. Quantech also provides outstanding start to finish cost estimating, analysis and research services to our clients associated with all phases of the product life cycle. Our focus is always value added quantitative results utilizing the latest technology and automated tools/models.

- **Program Management Services**

Quantech provides innovative enterprise wide program management solutions for today's challenging environment. We provide the tools, processes and competencies required for effective program management for both government and commercial acquisitions.

- **Engineering Services**

Quantech provides systems-based engineering services for large scale system acquisitions. We provide the skills, processes and expertise for effective engineering services for both government and commercial acquisitions. Quantech has the engineering life cycle development perspective to ensure superbly engineered systems produce the expected results.

SOW Key Words…

Foreign Military Sales
Financial Plans & Analysis
Total Ownership Cost (TCO)
Budget Formulation
Budget Execution
Procurement Support
Requirement Analysis
Source Selection Support
Acquisition Support Services
Process Improvements
Activity Based Costing (ABC)
Cost Benefit Analysis
Cost As An Independent Variable
Cost Estimating
Cost Analysis
NULO/ULO
Economic Analysis
Analysis of Alternatives
Reconciliation
Congressional Reporting
Contract Closure
Earned Value Analysis
Contract Closure Support
Cost Research
Business Case Analysis

Fixed Hourly Rates

Labor Category	2010 Gov't Site Rates	2010 Contr. Site Rates
Program Director (BPA Manager)	$ 164.49	$ 181.86
Program Manager	$ 127.09	$ 140.51
Task Manager	$ 114.37	$ 126.45
Principal Cost Analyst	$ 119.40	$ 132.01
Senior Cost Analyst	$ 101.59	$ 112.32
Cost Analyst	$ 83.58	$ 92.41
Junior Cost Analyst	$ 60.18	$ 66.54
Principal Subject Matter Expert	$ 223.78	$ 247.41
Senior Subject Matter Expert	$ 188.36	$ 208.25
Subject Matter Expert II	$ 147.79	$ 163.40
Subject Matter Expert I	$ 123.15	$ 136.15
Principal Analyst/Specialist	$ 121.05	$ 133.83
Senior Analyst/Specialist II	$ 104.31	$ 115.33
Senior Analyst/Specialist I	$ 98.95	$ 109.40
Analyst/Specialist II	$ 83.82	$ 92.67
Analyst/Specialist I	$ 73.05	$ 80.76
Junior Analyst/Specialist II	$ 58.91	$ 65.13
Junior Analyst/Specialist I	$ 55.32	$ 61.16
Principal Operations Research Analyst	$ 115.52	$ 127.72
Senior Operations Research Analyst	$ 94.69	$ 104.69
Operations Research Analyst	$ 77.88	$ 86.10
Junior Operations Research Analyst	$ 62.78	$ 69.41
Principal Accountant	$ 166.88	$ 184.50
Senior Acountant	$ 125.16	$ 138.38
Accountant	$ 97.35	$ 107.63
Junior Accountant	$ 66.76	$ 73.81
Principal Financial Analyst/Consultant	$ 180.79	$ 199.88
Senior Financial Analyst/Consultant	$ 132.11	$ 146.06
Financial Analyst/Consultant	$ 101.52	$ 112.24
Junior Financial Analyst/Consultant	$ 69.54	$ 76.88
Senior Systems Analyst	$ 110.19	$ 121.83
Systems Analyst	$ 75.34	$ 83.30
Administrative Support Technician I	$ 54.23	$ 59.96
Administrative Support Technician II	$ 66.37	$ 73.38

How to use this contract…

GSA Financial & Business Solutions (FABS) is a competitively awarded schedule contract with fixed labor rates and is available to all federal agencies and their approved contractors. *These fixed hourly rates have already been determined "fair and reasonable" by the Government.* Task Orders referencing the GSA schedule number may flow directly from the agency to Quantech Services, Inc. There is no middle man, no need to advertise, and no need to deal with anyone outside your agency. Each agency has contract procedures to follow when using this streamlined and simplified procurement process. Refer to FAR 8.4 for complete details. The general steps to follow are:

STEPS

1. Quantech Services, Inc. meets with the customer to determine if support requirements exist.
2. The customer develops the project requirements (Statement of Work).
3. Quantech Services, Inc. may provide the customer with its suggested labor mix for the project and the prospective prices (Rough Order of Magnitude).
4. The customer provides the project requirements and funding documents to its internal Contracts Office.
5. The customer's Contracts Office develops and issues an RFP/RFQ to prospective offeror(s).
6. Quantech Services, Inc. develops its proposal/quote.
7. The Contracting Officer evaluates offer(s) and makes award.
8. The Contracting Officer issues a Task Order.
9. Quantech Services, Inc. begins work.

Point of contact…

Bert Rogers
Vice President of Business Development
(781) 457-0320
brogers@quantechserv.com