Management Organizational and Business Improvement Services (MOBIS) Brochure

General Services Administration Federal Supply Service

Authorized GSA FSS Price List

Contract No. GS-10F-0291P Contract Period:
30 Apr 00 – 29 Apr 14 (Plus 2 Five-Year Options)
Industrial Group 874
Special Item Numbers (SIN) 874-1, 874-6, 874-7

Quantech Services, Inc.
91 Hartwell Avenue, 3rd Floor
Lexington, MA 02421
(781) 271-9757; fax (781) 372-3230

www.quantechserv.com

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage, an internet menu-driven database system. The internet address for GSA Advantage is: http://www.gsa.gov

About Quantech Services, Inc…

Quantech Services, Inc. is a dynamic small business specializing in providing a broad range of high quality consulting products and services in the areas of Program Management, Engineering Services, Cost and Financial Management to Government and commercial clients.

Quantech is:

- 100% Committed to Customer Satisfaction
- Reactive to Changes in Technology and New Business Trends
- Business Process Improvements at the Forefront of Products Delivered
- Determined to Bring the Best Value Service to Our Clients
  - Known for its Highly Skilled Team of Motivated and Educated Professionals
  - Proficient at Applying the Right Resource "Mix" to Produce Quality, Timely and Cost-Effective Results
  - Committed to Honesty and Integrity

Customer information...

Today, our products and services help numerous customers throughout the U.S. achieve success. A sampling of our rapidly growing list of clients include the Air Force Office of Scientific Research (AFOSR), Federal Aviation Administration (FAA), Volpe National Transportation System Center (VNTSC), Air Force Electronic Systems Center (ESC), MIT Lincoln Laboratory, Naval Air Systems Command (NAVAIR), Air Combat Command (ACC), Space and Missile Systems Command (SMC) and Department of Education.

We are highly responsive and will provide the best talent in the industry to support your projects!

MOBIS

MOBIS is short for Management, Organizational & Business Improvement Services schedule. It is a competitively- awarded Federal Supply Service Multiple Award Schedule contract. The purpose of the contract is to provide authorized schedule users with access to carefully qualified contractors who can assist them with all their MOBIS related needs.

Specific data…

Awarded Special Item Numbers:

SIN 874-1	Consulting Services
SIN 874-6	Privatization Support Services and Documentation
SIN 874-7	Program Integration and Project Management Services

Maximum Order: $1,000,000
(unless negotiated otherwise)

Minimum Order: $300

Statistical Data for Government Ordering
DUNS: 057644887
TIN: 04-3455205
CAGE Code: 1KKR5

Geographic Coverage: Domestic and Overseas
Quantech Services, Inc. Offices:
Lexington, MA, Washington, D.C. Dayton, OH Los Angeles, CA, Huntsville, AL, Albuquerque, NM

Payment Terms: "Net 30"
Government Charge Card: Accepted
Payment Address:
Quantech Services, Inc.
91 Hartwell Avenue, 3rd Floor
Lexington, MA 02421

MOBIS Statement of Work…

Under the MOBIS schedule, Quantech may provide management services including consultation, program integration and project management services enabling federal agencies to begin or continue management, organization and business improvement efforts. The MOBIS objective is to enable federal customers to improve performance, quality, timeliness, and efficiencies throughout their organizations. Support may include studies, consultation, assistance, analyses, and reports.

Quantech's Core Capabilities…

The Quantech solution encompasses everything our clients need throughout the life cycle of their projects in the areas of:

- **Financial Management Services**

Quantech's personnel are recognized leaders in financial management services with unsurpassed experience in appropriation law, budget formulation, financial analysis, budget execution and tracking, contract reconciliation and closeouts. Quantech also provides outstanding start to finish cost estimating, analysis and research services to our clients associated with all phases of the product life cycle. Our focus is always value added quantitative results utilizing the latest technology and automated tools/models.

- **Program Management Services**

Quantech provides innovative enterprise wide program management solutions for today's challenging environment. We provide the tools, processes and competencies required for effective program management for both government and commercial acquisitions.

- **Engineering Services**

Quantech provides systems-based engineering services for large scale system acquisitions. We provide the skills, processes and expertise for effective engineering services for both government and commercial acquisitions. Quantech has the engineering life cycle development perspective to ensure superbly engineered systems produce the expected results.

SOW Key Words…

Foreign Military Sales
Financial Plans & Analysis
Total Ownership Cost (TCO)
Budget Formulation
Budget Execution
Procurement Support
Requirement Analysis
Source Selection Support
Acquisition Support Services
Process Improvements
Activity Based Costing (ABC)
Cost Benefit Analysis
Cost As An Independent Variable
Cost Estimating
Cost Analysis
NULO/ULO
Economic Analysis
Analysis of Alternatives
Reconciliation
Congressional Reporting
Contract Closure
Earned Value Analysis
Contract Closure Support
Cost Research
Business Case Analysis

Fixed Hourly Rates

Labor Category	2010 Gov't Site Rates	2010 Contr. Site Rates
Senior Program Director	$ 163.24	$ 180.48
Program Manager III	$ 145.59	$ 160.96
Program Manager II	$ 132.29	$ 146.26
Program Manager I	$ 114.10	$ 126.15
Task Manager	$ 112.13	$ 123.97
Senior Management Consultant	$ 272.30	$ 301.05
Management Consultant	$ 217.84	$ 240.84
Principal Consultant II	$ 181.99	$ 201.21
Principal Consultant I	$ 157.96	$ 174.64
Consultant III	$ 132.02	$ 145.96
Consultant II	$ 108.13	$ 119.55
Consultant I	$ 91.22	$ 100.85
Junior Consultant II	$ 80.10	$ 88.56
Junior Consultant I	$ 68.52	$ 75.76
Principal Subject Matter Expert	$ 219.39	$ 242.56
Senior Subject Matter Expert	$ 184.66	$ 204.16
Subject Matter Expert III	$ 161.77	$ 178.85
Subject Matter Expert II	$ 144.90	$ 160.20
Subject Matter Expert I	$ 120.74	$ 133.49
Senior Programmer	$ 104.23	$ 115.24
Programmer	$ 68.82	$ 76.09
Principal Analyst	$ 120.70	$ 133.45
Senior Analyst II	$ 104.01	$ 114.99
Senior Analyst I	$ 98.66	$ 109.08
Analyst II	$ 83.58	$ 92.41
Analyst I	$ 72.84	$ 80.53
Junior Analyst II	$ 59.07	$ 65.31
Junior Analyst I	$ 55.16	$ 60.98
Administrative Support Technician II	$ 66.18	$ 73.17
Administrative Support Technician I	$ 53.15	$ 58.76

How to use this contract…

GSA Management, Organizational & Business Improvement Services (MOBIS) is a competitively awarded schedule contract with fixed labor rates and is available to all federal agencies and their approved contractors. *These fixed hourly rates have already been determined "fair and reasonable" by the Government.* Task Orders referencing the GSA schedule number may flow directly from the agency to Quantech Services, Inc. There is no middle man, no need to advertise, and no need to deal with anyone outside your agency. Each agency has contract procedures to follow when using this streamlined and simplified procurement process. Refer to FAR 8.4 for complete details. The general steps to follow are:

STEPS

1. Quantech Services, Inc. meets with the customer to determine if support requirements exist.
2. The customer develops the project requirements (Statement of Work).
3. Quantech Services, Inc. may provide the customer with its suggested labor mix for the project and the prospective prices (Rough Order of Magnitude).
4. The customer provides the project requirements and funding documents to its internal Contracts Office.
5. The customer's Contracts Office develops and issues an RFP/RFQ to prospective offeror(s).
6. Quantech Services, Inc. develops its proposal/quote.
7. The Contracting Officer evaluates offer(s) and makes award.
8. The Contracting Officer issues a Task Order.
9. Quantech Services, Inc. begins work.

Point of contact…

Bert Rogers
Vice President of Business Development
(781) 457-0320
brogers@quantechserv.com